

Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 AID-05 CIAE-00 FRB-01 INR-07

NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 IO-11 /073 W

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R 271500Z FEB 76

FM AMEMBASSY KINSHASA

TO USDOC WASHDC

INFO SECSTATE WASHDC 6715

UNCLAS KINSHASA 1761

E.O. 11652: N/A

TAGS: BTIO, CG

SUBJECT: MAJOR PROJECT: OFFICE DES ROUTES ROAD MAINTENANCE PROJECT

REF: (A) KINSHASA 1483, (B) KINSHASA A-24, FEB 20, 1976

1. SUMMARY. REF A PROVIDES DETAILS ON GOZ TENDER (DEADLINE APRIL 21, 1976) FOR ABOUT \$5-6 MILLION IN ROAD MAINTENANCE EQUIPMENT TO BE FINANCED BY WORLD BANK LOAN. EMBASSY BELIEVES THAT SUPPLIER WINNING THIS BID WILL HAVE INSIDE TRACK TO SUPPLY ROAD MAINTENANCE EQUIPMENT FOR SECOND IDA-FINANCED PILOT ROAD MAINTENANCE PROJECT TO BEGIN IN 1977.

2. BACKGROUND: GOZ HAS OBTAINED A 26 MILLION DOLLAR CREDIT FROM THE WORK BANK (IDA WINDOW) TO FINANCE HIGHWAY PROJECT IN ZAIRE. PROJECT PROVIDES FUNDS FOR SEVERAL ACTIVITIES INCLUDING: ROAD REHABILITATION, TRAFFIC SURVEYS, FEASIBILITY STUDIES, AND A PILOT ROAD MAINTENANCE PROGRAM IN ONE REGION OF ZAIRE, BAS ZAIRE. AS PART OF THE ROAD MAINTENANCE PROGRAM, GOZ OFFICE DES ROUTES RECENTLY ANNOUNCED TENDER FOR \$5-6 MILLION IN ROAD MAINTENANCE EQUIPMENT AND SPARES. TENDER REPORTED BY REF A AND SPECIFICATIONS POUCHED TO COMMERCE FEB. 20 UNDER COVER REF B. DEADLINE FOR SUBMISSION OF BIDS IS APRIL 21, 1976.

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3. FINANCING: THIRD HIGHWAY PROJECT HAS ESTIMATED \$US

40 MILLION PRICE TAG WITH FOREIGN EXCHANGE COMPONENT
ESTIMATED AT \$7S 28 MILLION. IDA CREDIT OF \$26 MILLION
WILL MEET MOST FOREIGN EXCHANGE EXPENSES AND UNDP,
GOVERNMENT OF BELGIUM AND GOVERNMENT OF FRANCE ARE
HELPING FINANCE THE FOREIGN EXCHANGE COSTS OF TECHNICAL
ASSISTANCE. ALL FINANCING FOR THIS EQUIPMENT TENDER
COMES FROM IDA.

4. EQUIPMENT DESIRED: REF A PROVIDES COMPLETE LIST OF
EQUIPMENT DESIRED. NOTE THAT QUOTE CV UNQUOTE DESCRIBING
GRADERS, BULLDOZERS AND EXCAVATORS MEANS "HORSEPOWER."

5. OPPORTUNITY FOR AMERICAN SUPPLIER: THIS PROJECT
QUALIFIES BY ITSELF AS MAJOR EXPORT OPPORTUNITY FOR
AMERICAN SUPPLIERS. SUPPLIER SHOULD REALIZE, HOWEVER, THAT
THIS OPPORTUNITY IS MERELY AN INITIAL PILOT SCHEME FOR ONE
OF ZAIRE'S EIGHT REGIONS. IDA EXPECTS TO FUND A SECOND
PILOT MAINTENACE EQUIPMENT IS CRITICAL NEED IN ALL REGIONS
OF ZAIRE. SUPPLIER GETTING INITIAL CONTRACT SHOULD BE IN
GOOD POSITION TO BID ON FUTURE GOZ ROAD EQUIPMENT PURCHASES.

6. ACTION REQUESTED: (A) NOTIFY APPROPRIATE AMERICAN
SUPPLIERS OF THE OPPORUNTITY. (B) ADVISE EMBASSY OF WHETHER
TENDER SPECIFICATIONS RECEIVED. (C) ADVISE EMBASSY OF ANY
FURTHER DETAILS WE CAN PROVIDE TO HELP INTERESTED FIRMS
BID ON THIS PROJECT.

WALKER

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KINSHA01761
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760075-0762
From: KINSHASA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976026/aaaaaein.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 KINSHASA 1483, 76 KINSHASA A-24
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 19 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 JUL 2004 by schwenja>; APPROVED <07 SEP 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: OFFICE DES ROUTES ROAD MAINTENANCE PROJECT
TAGS: BTIO, CG
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006